Yingni Guo

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Academic Position

Sep 2015 -	Assistant Professor of Economics, Northwestern University
	(Parental Leave: Spring 2019 and Fall 2019)
Sep 2017 - Dec 2017	Visiting Assistant Professor of Economics, MIT
Sep 2014 - Aug 2015	College Fellow, Northwestern University

Education

2009-2014, Ph.D. Economics, Yale University

Committee: Johannes Hörner, Dirk Bergemann, Larry Samuelson

2005-2009, B.A. Economics, Tsinghua University, China

Publications

1. "Dynamic Delegation of Experimentation," **American Economic Review**, 2016, 106(8): 1969-2008. (Lead article)

2. "Modes of Persuasion Toward Unanimous Consent," with Arjada Bardhi, **Theoretical Economics**, 2018, 13(3): 1111-1150.

3. "The Interval Structure of Optimal Disclosure," with Eran Shmaya, **Econometrica**, 2019, 87(2): 653-675.

4. "Information Transmission and Voting," **Economic Theory**, 2019.

5. "The Use and Misuse of Coordinated Punishments," with Daniel Barron, **The Quarterly Journal of Economics**, 2021, 136(1): 471-504.

6. "Costly Miscalibration," with Eran Shmaya, **Theoretical Economics**, 2021, 16(2): 477-506.

7. "Wealth Dynamics in Communities," with Daniel Barron and Bryony Reich, 2022. Forthcoming, **Review of Economic Studies**.

Working Papers

8. "Project Choice from a Verifiable Proposal," with Eran Shmaya, 2021. *Revise and Resubmit*, **Econometrica**.

9. "Robust Monopoly Regulation," with Eran Shmaya, 2020. *Revise and Resubmit*, **American Economic Review**.

10. "Early-Career Discrimination: Spiraling or Self-Correcting?" with Arjada Bardhi and Bruno Strulovici, 2020.

11. "Optimal Discriminatory Disclosure,"with Li, Hao and Xianwen Shi, 2022.

12. "The Value of Multistage Persuasion," with Eran Shmaya, 2018.

13. "Dynamic Allocation without Money," with Johannes Hörner, 2018.

14. "Private Learning and Exit Decisions in Collaboration," with Anne-Katrin Roesler, 2017.

Editorial Position

Associate Editor at *Theoretical Economics*, July 2021 –

Associate Editor at *American Economic Journal: Microeconomics*, June 2022 –

Awards, Grants and Honors

Excellence in Refereeing Award (2019, 2020), *American Economic Journal: Microeconomics*

Excellence in Refereeing Award (2018), *American Economic Review*

NSF Grant SES-1530608, "Dynamic Mechanisms without Transfer," with Johannes Hörner (2015-2019)

Anderson Fellowships, Yale University, 2013

National Scholarship, Tsinghua University, 2008

National Scholarship, Tsinghua University, 2007

Comprehensive First Prize Scholarship, Tsinghua University, 2006

Seminars and Conferences

2021-2022: MIT, Australasian Microeconomic Theory Seminars, [scheduled]: TE session at the Econometric Society Winter Meetings, Georgetown University, Rice University, Collegio Carlo Alberto

2020-2021: University of Arizona, Chicago Booth, Virtual Market Design Seminar Series, University of Michigan, University College London, University of Warwick, Princeton University, Bocconi University, Queen Mary University of London, New York University, NBER Organizational Economics Working Group, LSE, NAWM of Econometric Society, University of Oxford, CUHK-HKU-HKUST, Northwestern Theory Lunch Seminar, Duke University, CEPR Virtual IO Seminars, Tsinghua 110th Anniversary Conference by SEM, PUC-Chile, Stanford University, Peking University, Aalto University, University of Cambridge, Tsinghua BEAT Keynote, Strategic Communication and Learning workshop at Stony Brook

2019-2020: Northwestern IO reading group, CMU/Pitt Theory Seminar, Boston University, University of Bonn, Notre Dame Mini-Conference on Information Economics and Theory, Theory@PennState – Information in Markets, Northwestern Lunch Seminar, Seminar Series on Communication and Persuasion, Virtual Seminars in Economic Theory

2018-2019: Stanford SITE 2019, 3rd Columbia Conference on Economic Theory

2017-2018: Transatlantic Theory Workshop 2017, Boston College, Indiana Kelley, Georgetown University, 2018 NAWM of Econometric Society, Ohio State University, 2018 Canadian Theory Conference, 2018 Cowles Conference on Economic Theory, BFI Theory Conference

2016-2017: UBC Summer Theory Conference, Transatlantic Theory Workshop 2016, Columbia University, Northwestern lunch seminar, 2017 Canadian Theory Conference, Social Networks and Information Conference at Johns Hopkins University, University of Miami, POLECONUK Group First Annual Workshop at LSE, ROY Seminar at PSE, Toulouse School of Economics, 2017 NASM of Econometric Society, SAET 2017, Theory Conference at Zhejiang University, Renmin University

2015-2016: Stanford SITE Conference, SAET 2015, World Congress of Econometric Society at Montreal, UW-Milwaukee, CSIO-IDEI Conference at Toulouse, Harvard/MIT, Western Ontario, UToronto, Iowa, UCLA, Caltech NDAM Conference, University of Bonn Theory Conference, Rochester, ASU Theory Conference, Caltech, Northwestern lunch seminar, University of Chicago

2014-2015: Stanford GSB/Econ, UNC-Duke Theory Workshop, Northwestern lunch seminar, UC Berkeley, UC Davis, 2015 NAWM of the Econometric Society, UPenn, NUS, BFI Theory Conference

2013-2014: Yale, Penn State, NYU Econ/Stern, UT Austin, Michigan, UW-Madison, Chicago Booth, Northwestern, Caltech, Columbia Econ/CBS, MIT Sloan, Stony Brook International Conference on Game Theory, Stanford SITE Conference

2012-2013: Yale, Stony Brook International Conference on Game Theory, 2013 NASM of the Econometric Society

2011-2012: Yale, Stony Brook International Conference on Game Theory

Teaching and Advising

Econ 414-2 Mechanisms without Transfers and Robust Mechanism Design, Winter 2020/Spring 2022

Econ 414-2 Mechanisms without Transfers, Winter 2016/2017/2018

Econ 310-2 Intermediate Microeconomics, Fall 2014 and Winter 2015/2016/2017/2018/2019/2020

Ph.D Advising: Omar Farooque (2016), Arjada Bardhi (2018), Egor Starkov (2019), Yiding Feng (2021, Ph.D. in Computer Science)

MMSS Thesis advising: Daniel Luo (2022)